

# **The business case for sustainable buildings and the link with indoor climate and productivity**

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# Monetising Sustainability

Introduction to the WGBC project: **Health, wellbeing and productivity in office buildings**

- Background
- Productivity potential
- Objectives
- Framework
- Features
- Metrics
- Next steps and deliverables



# Background



# THE CASE FOR BUSINESS GREEN BUILDING



**SKANSKA**

  
GROSVENOR

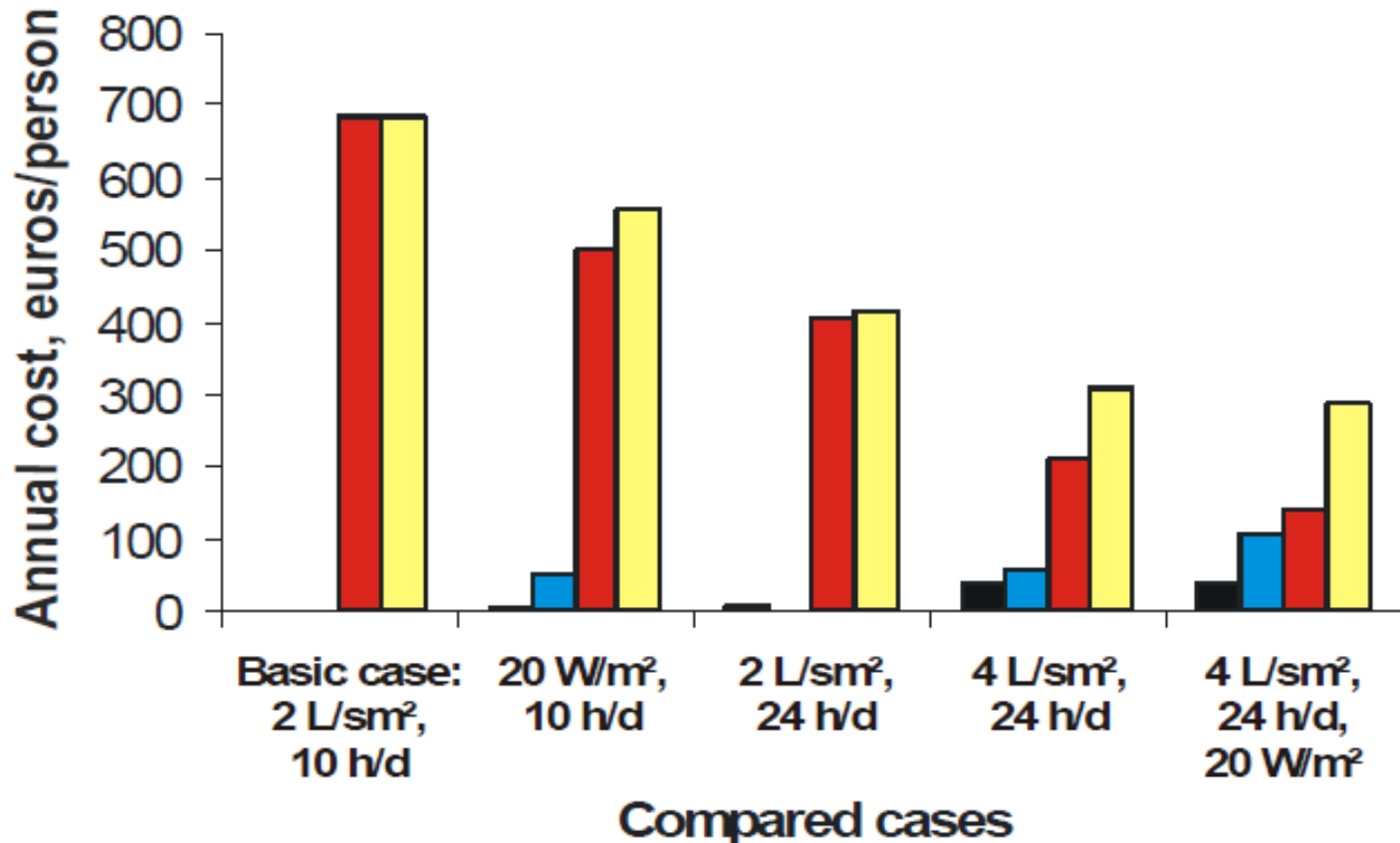
  
استدامة  
estidama



‘... staff salaries and expenditures make up the bulk of operational expenses associated with occupying an office building. Indeed, over 85% of total workplace costs are spent on salaries and benefits, compared to less than 10% on rent and less than 1% on energy.’



# Costs and benefits of air conditioning and extended operation time



**HOWEVER...**

“...there is still some way to go before this kind of evidence informs investment decisions.”



# Objectives of WGBC project







PROJECT  
OBJECTIVE #1:

Provide guidance and best practice information on features that enhance health and productivity

PROJECT  
OBJECTIVE #2:

Propose common metrics for health, wellbeing and productivity

PROJECT  
OBJECTIVE #3:

Scope an online global hub of resources on metrics and measurement

# Framework



# 'Sharing best practice': considerations



Benefits for the individual

Benefits for the organisation

Links to energy and resource use - positive or negative

Geographic, climatic, cultural considerations

'User interface' requirements

Case studies

Building performance indicators

Practicability/ ease of remedial measures

Innovation needs

# Features



# Ambient Conditions

A modern office interior with a large white pendant light, a yellow sofa, and people working at desks. The office has large windows, a bookshelf, and a green exit sign.

## Lighting & Daylight

- Quantity
- Glare
- Quality
- Controls

## Indoor Air Quality

- Pollutants
- Odour and Irritation
- Ventilation rates
- Moisture content
- Controls

## Thermal Environment

- Indoor air temperature
- Mean radiant temperature
- Air velocity
- Relative humidity
- Controls

## Acoustics

- Background noise
- Vibration
- Privacy and interference
- Controls

# PRODUCTIVITY POTENTIAL

## OUTSIDE VIEWS



Mental Function  
& Memory

**10-25%**  
BETTER



Call  
Processing

**6-12%**  
FASTER



Hospital  
Stays

**8.5%**  
SHORTER

## DAYLIGHT



Students achieve

**5-14%**  
HIGHER TEST SCORES

and learn **20-26%**  
FASTER

Workers are **18%**  
MORE PRODUCTIVE



**15-40%**  
INCREASE  
in Retail Sales

## SYSTEMS



Productivity Increases by



**23%**  
from better lighting



**11%**  
from better ventilation



**3%**  
from individual temperature control



# Spatial Features



## Design Character

- Ceilings
- Finishes
- Colour & texture
- Design language
- Points of interest

## Environmental Psychology

- Personal control
- Territory/privacy
- Biophilia effect
- Age, gender, cultural norms
- Contour bias

## Physical Arrangement & Furniture

- Views out
- Task based spaces
- Density
- Breakout spaces

## Building Design

- Active design
- Entrance/reception
- Windows and view quality

# Amenities and Location

## Amenities Access

- Healthcare
- Recreation facilities
- Retail/services
- Entertainment
- Childcare
- Housing

## Connectivity to Nature

- Views
- Physical access
- Green amenity spaces

## Transport

- Proximity to public transport
- Access to cycle paths
- Cycle storage & facilities
- Group transport
- Travel time from home

## Equity, Economy, Community

- Disabled access
- Mixed use neighbourhood
- Connection with local community

## Quality of Public Realm

- Secure by design
- Design quality
- Landscape quality
- Access to recycling

## Local & Sustainable Food & Beverage

- Health food local
- Edible landscape
- Clean fresh water



# Metrics



# Metrics under consideration

## Physical Measures

- Headaches
- Eyestrain
- Depression/ stress
- SBS/ SAD
- Etc.

## Productivity (or proxy)

- Time off work
- Revenue per employee
- Deadlines met
- Cognitive performance
- Medical costs

## Perceived Measures

- Perceived health
- Perceived productivity
- Perceived well-being
- Organisational climate

## External Measures

- Customer satisfaction
- Customer waiting times
- Brand image
- Cost/ level of complaints

# Assessing the metrics

Health, Well-being,  
or Productivity

Ease of  
measurement

Causal agent

HWP cost to  
organisation

Individual or  
organisation  
level

Ease of relation  
to building  
features

What tools are  
on the market

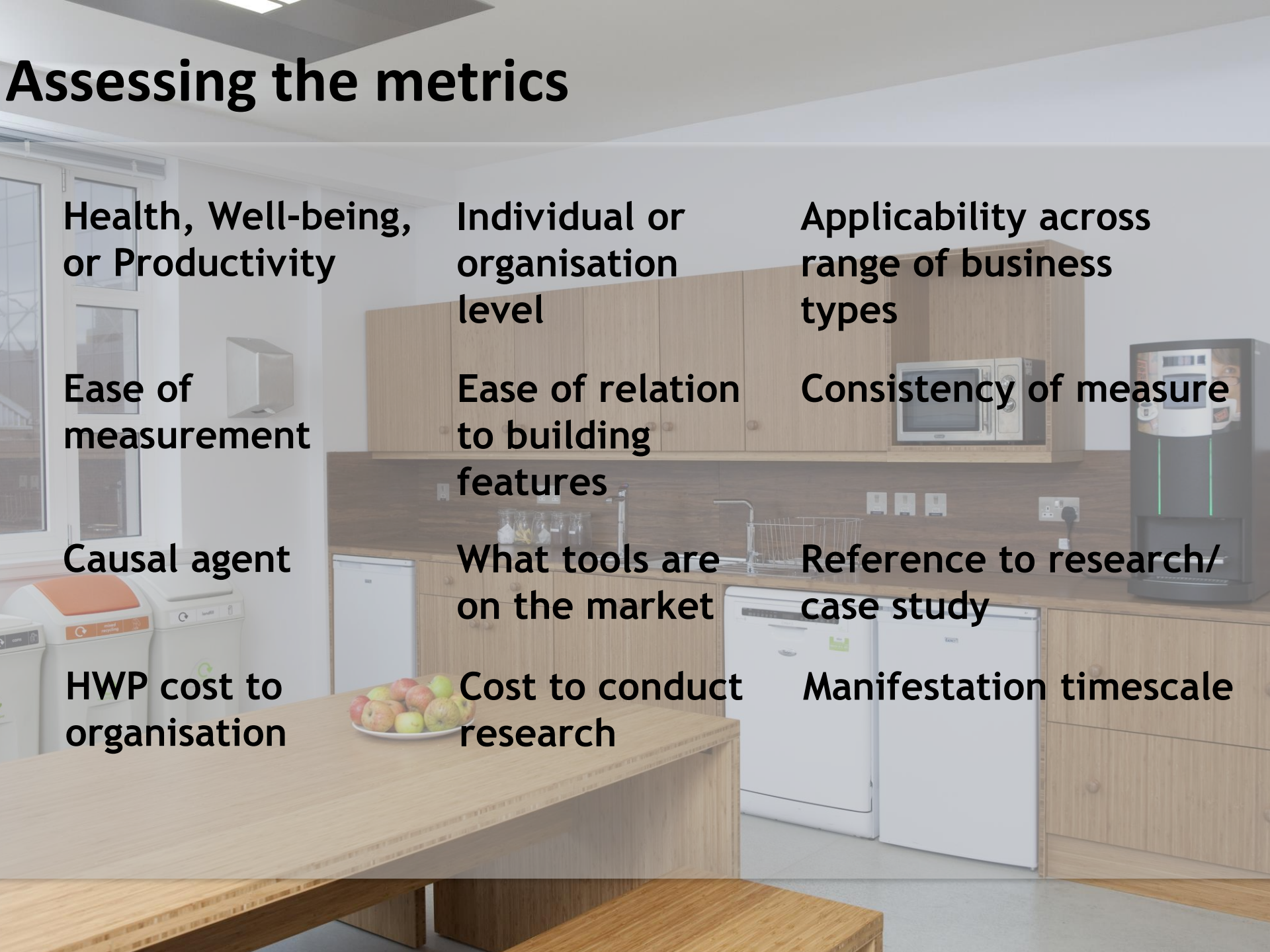
Cost to conduct  
research

Applicability across  
range of business  
types

Consistency of measure

Reference to research/  
case study

Manifestation timescale



# Next steps and deliverables



# Next steps

- Global consultation across GBC networks
- Piloting metrics 'on the ground'

## Deliverables

- Report and initial resources released Q4 2014
- Establish updateable on-line global resource hub



Developers, landlords, investors, building owners and occupiers should not be asking: ‘how much will green building cost my business?’ but ‘how much will not investing in green building cost my business?’

Introduction to WGBC Report:

*The Business Case for Green Building*

